

## VIRGINIA'S 4<sup>TH</sup> DISTRICT

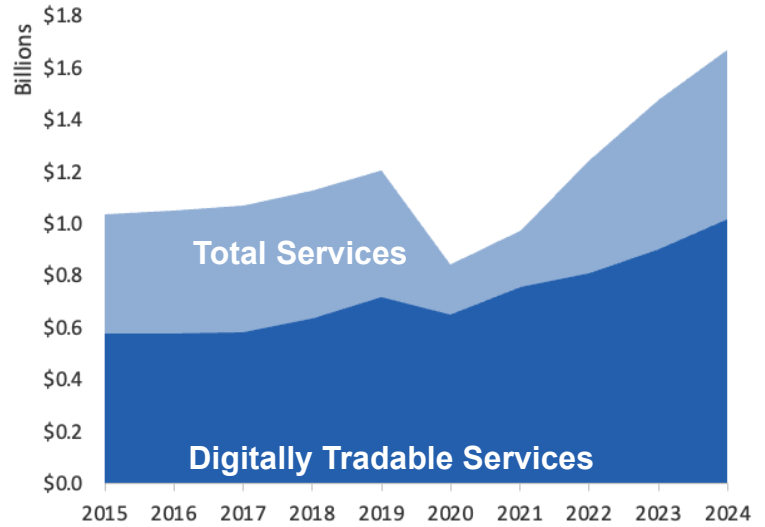
### U.S. Services Supply the World

VA-4 has seen a rise in services exports, boosting state economic growth and jobs. In 2024, U.S. services exports neared \$1.2 trillion and the U.S. services trade surplus was \$293 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

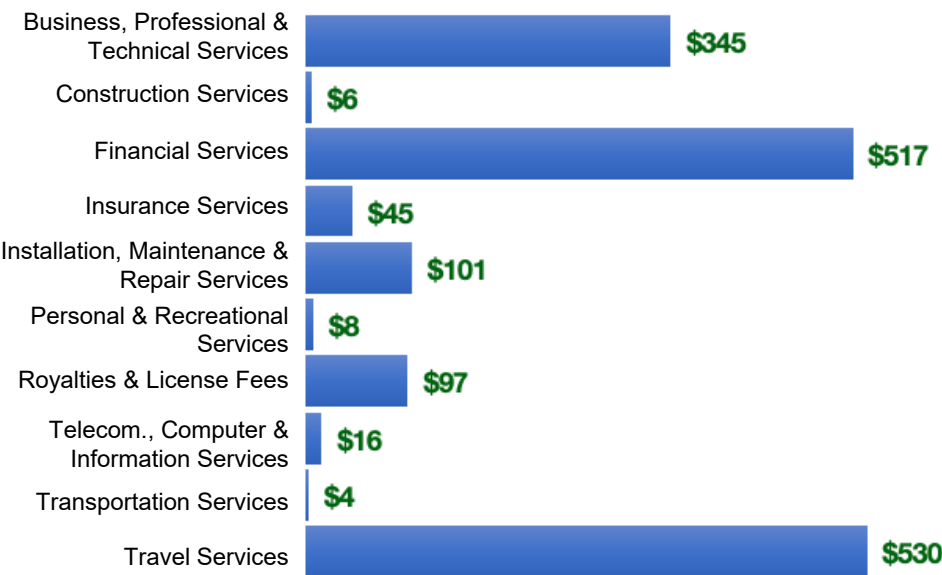
Type	2015	2019	2020	2024
Total Services	\$1.0B	\$1.2B	\$845M	\$1.7B
Digitally Tradable	\$579M	\$720M	\$650M	\$1.0B

### VA-4 Services Exports



### VA-4 Services Exports Support 10,600 Jobs, Including 4,230 from Digitally Tradable Services

#### VA-4 Services Exports by Sector, 2024 (\$ millions)



#### VA-4 Services Exports to Select Markets, 2024

- To China:** \$97 million in services exports supporting 750 jobs
- To Canada:** \$160 million in services exports supporting 1,100 jobs
- To Mexico:** \$105 million in services exports supporting 730 jobs

#### VA-4 Digital Services Exports to Select Markets, 2024

- To EU:** \$219 million in services exports supporting 910 jobs
- To UK:** \$95 million in services exports supporting 410 jobs
- To Africa:** \$25 million in services exports supporting 100 jobs

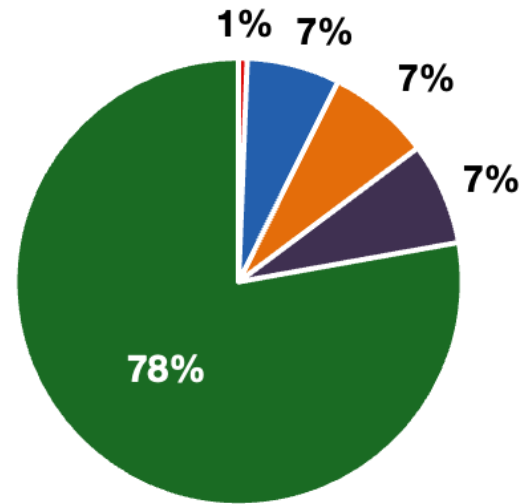
\*Sources: National data from the U.S. Bureau of Economic Analysis, district export and jobs data from Trade Partnership Worldwide. Copyright 2026. The Coalition of Services Industries. All rights reserved.

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### Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 79 percent of employment in the United States and 75 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In VA-4, services accounted 78% percent of all jobs in 2024. The top services sector for employment was education services, health care and social assistance, which alone employed 97,400 VA-4 workers.



■ Services 
 ■ Agriculture 
 ■ Manufacturing 
 ■ Construction 
 ■ Public Administration

### VA-4 Services Industries Employ 322,000 Workers

#### VA-4 Jobs by Sector and Services Subsector, 2024

Agriculture, Forestry, & Mining	2,570
Construction	30,800
Manufacturing	27,800
Public Administration	30,600
<b>Total Services</b>	<b>322,000</b>
<i>Wholesale Trade</i>	8,820
<i>Retail Trade</i>	47,800
<i>Transportation, Warehousing, &amp; Utilities</i>	21,600
<i>Information</i>	5,720
<i>Finance, Insurance, &amp; Real Estate</i>	31,200
<i>Professional, Scientific, &amp; Management</i>	49,000
<i>Education, Health Care, &amp; Social Assistance</i>	97,400
<i>Arts, Entertainment, Accommodation, &amp; Food</i>	38,300
<i>Other Services</i>	22,200