

VIRGINIA'S 3RD DISTRICT

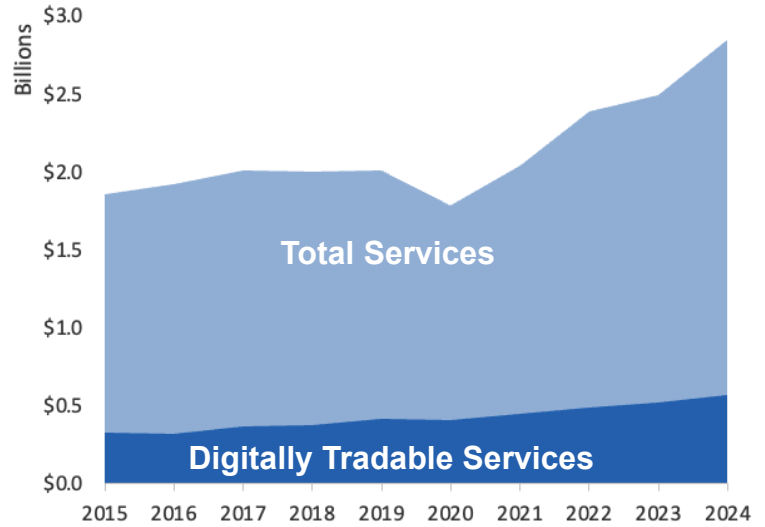
U.S. Services Supply the World

VA-3 has seen a rise in services exports, boosting state economic growth and jobs. In 2024, U.S. services exports neared \$1.2 trillion and the U.S. services trade surplus was \$293 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

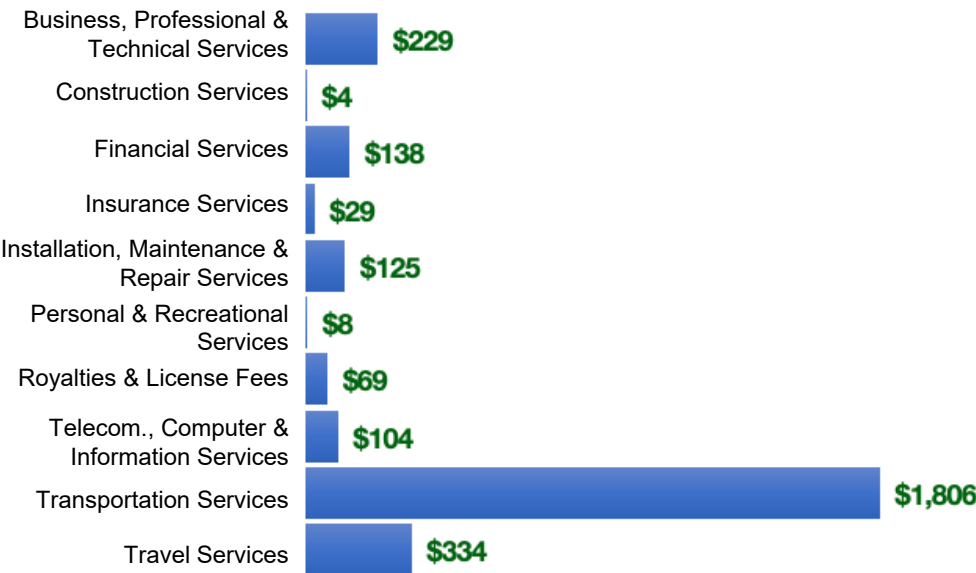
Type	2015	2019	2020	2024
Total Services	\$1.9B	\$2.0B	\$1.8B	\$2.8B
Digitally Tradable	\$326M	\$415M	\$405M	\$573M

VA-3 Services Exports



VA-3 Services Exports Support 12,400 Jobs, Including 2,600 from Digitally Tradable Services

VA-3 Services Exports by Sector, 2024 (\$ millions)



VA-3 Services Exports to Select Markets, 2024

- To China:** \$112 million in services exports supporting 640 jobs
- To Canada:** \$99 million in services exports supporting 720 jobs
- To Mexico:** \$74 million in services exports supporting 510 jobs

VA-3 Digital Services Exports to Select Markets, 2024

- To EU:** \$143 million in services exports supporting 640 jobs
- To UK:** \$60 million in services exports supporting 280 jobs
- To Africa:** \$12 million in services exports supporting 60 jobs

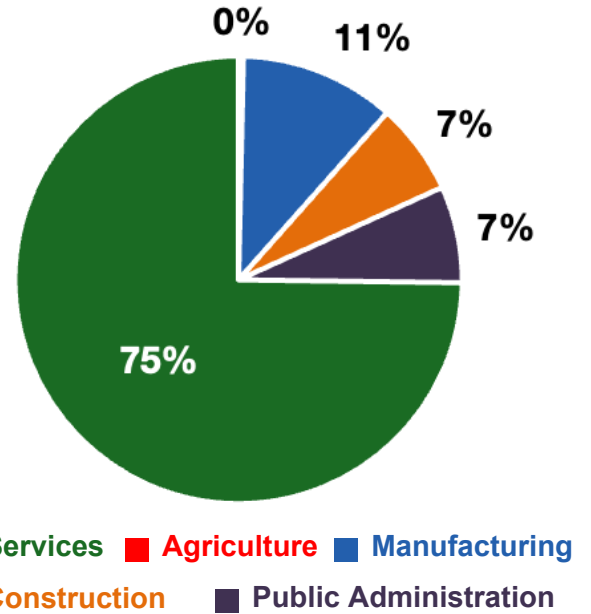
*Sources: National data from the U.S. Bureau of Economic Analysis, district export and jobs data from Trade Partnership Worldwide. Copyright 2025. The Coalition of Services Industries. All rights reserved.

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Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 79 percent of employment in the United States and 75 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In VA-3, services accounted for 75% percent of all jobs in 2024. The top services sector for employment was education services, health care and social assistance, which alone employed 86,600 VA-3 workers.



VA-3 Services Industries Employ 264,000 Workers

VA-3 Jobs by Sector and Services Subsector, 2024

Agriculture, Forestry, & Mining	1,220
Construction	23,400
Manufacturing	39,600
Public Administration	24,700
Total Services	264,000
<i>Wholesale Trade</i>	2,600
<i>Retail Trade</i>	39,000
<i>Transportation, Warehousing, & Utilities</i>	18,800
<i>Information</i>	4,470
<i>Finance, Insurance, & Real Estate</i>	22,100
<i>Professional, Scientific, & Management</i>	38,500
<i>Education, Health Care, & Social Assistance</i>	86,600
<i>Arts, Entertainment, Accommodation, & Food</i>	37,000
<i>Other Services</i>	15,000