

VIRGINIA'S 11TH DISTRICT

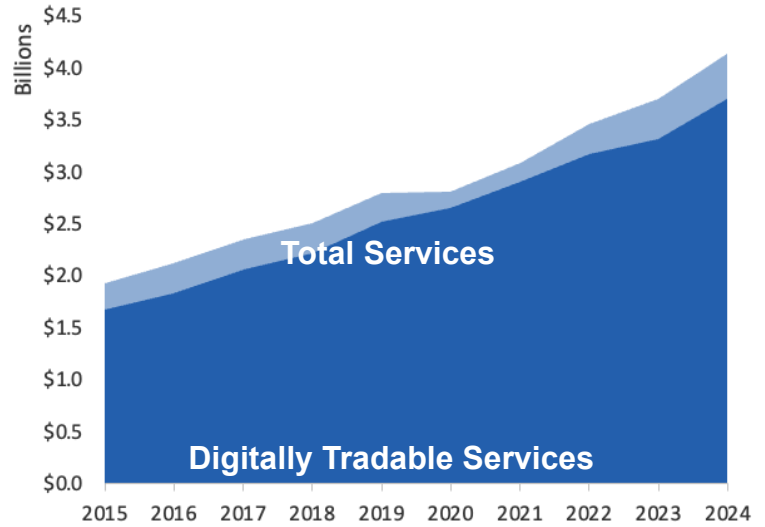
U.S. Services Supply the World

VA-11 has seen a rise in services exports, boosting state economic growth and jobs. In 2024, U.S. services exports neared \$1.2 trillion and the U.S. services trade surplus was \$293 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

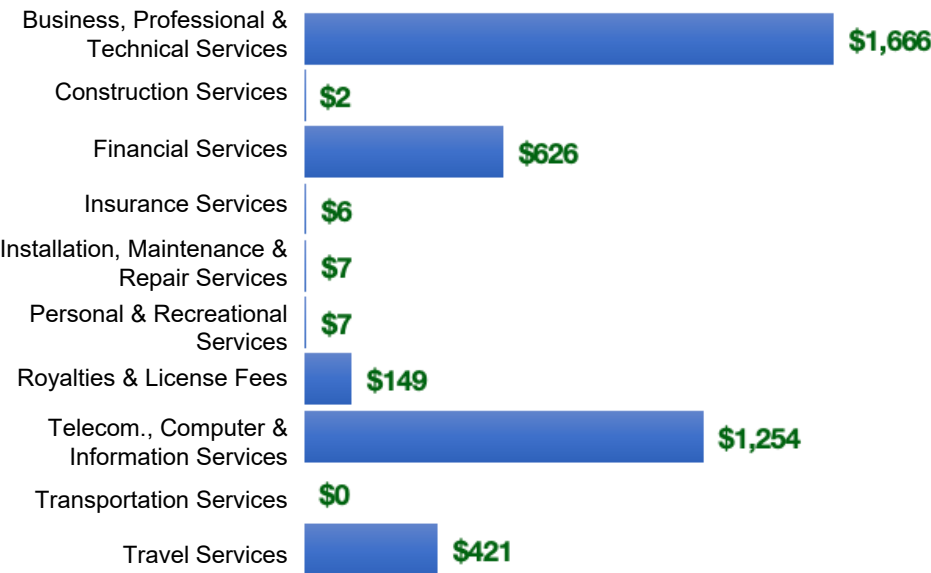
Type	2015	2019	2020	2024
Total Services	\$1.9B	\$2.8B	\$2.8B	\$4.1B
Digitally Tradable	\$1.7B	\$2.5B	\$2.7B	\$3.7B

VA-11 Services Exports



VA-11 Services Exports Support **24,300** Jobs, Including **20,000** from Digitally Tradable Services

VA-11 Services Exports by Sector, 2024 (\$ millions)



VA-11 Services Exports to Select Markets, 2024

- To China:** \$183 million in services exports supporting 1,300 jobs
- To Canada:** \$323 million in services exports supporting 1,900 jobs
- To Mexico:** \$139 million in services exports supporting 800 jobs

VA-11 Digital Services Exports to Select Markets, 2024

- To EU:** \$1.2 billion in services exports supporting 6,500 jobs
- To UK:** \$367 million in services exports supporting 2,000 jobs
- To Africa:** \$64 million in services exports supporting 330 jobs

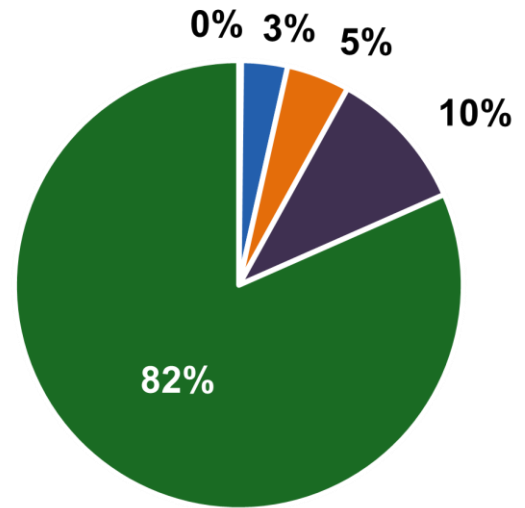
*Sources: National data from the U.S. Bureau of Economic Analysis, district export and jobs data from Trade Partnership Worldwide. Copyright 2026. The Coalition of Services Industries. All rights reserved.

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Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 79 percent of employment in the United States and 75 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In VA-11, services accounted 82% percent of all jobs in 2024. The top services sector for employment was professional, scientific and management services, which alone employed 125,000 VA-11 workers.



VA-11 Services Industries Employ **354,000** Workers

VA-11 Jobs by Sector and Services Subsector, 2024

Agriculture, Forestry, & Mining	780
Construction	19,700
Manufacturing	14,400
Public Administration	44,800
Total Services	354,000
<i>Wholesale Trade</i>	2,480
<i>Retail Trade</i>	27,000
<i>Transportation, Warehousing, & Utilities</i>	15,900
<i>Information</i>	11,500
<i>Finance, Insurance, & Real Estate</i>	30,900
<i>Professional, Scientific, & Management</i>	125,000
<i>Education, Health Care, & Social Assistance</i>	83,200
<i>Arts, Entertainment, Accommodation, & Food</i>	33,300
<i>Other Services</i>	24,600