

WASHINGTON'S 4TH DISTRICT

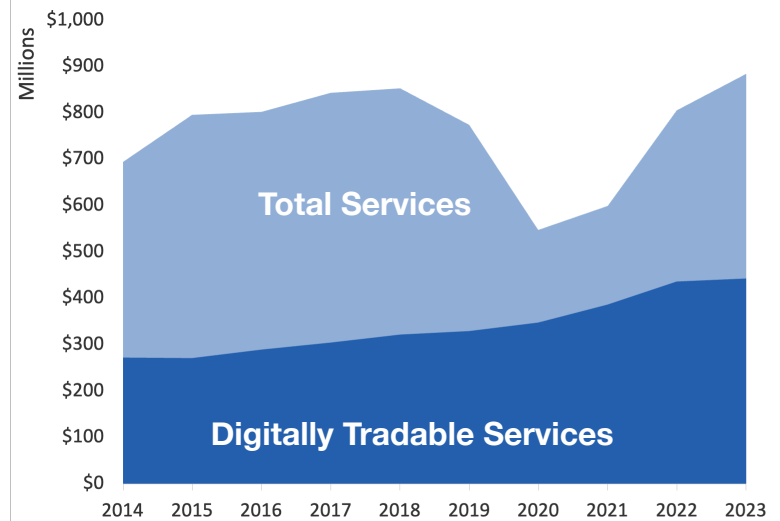
U.S. Services Supply the World

WA-4 has seen a rise in services exports, boosting state economic growth and jobs. In 2023, U.S. services exports topped \$1 trillion and the U.S. services trade surplus was \$278 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

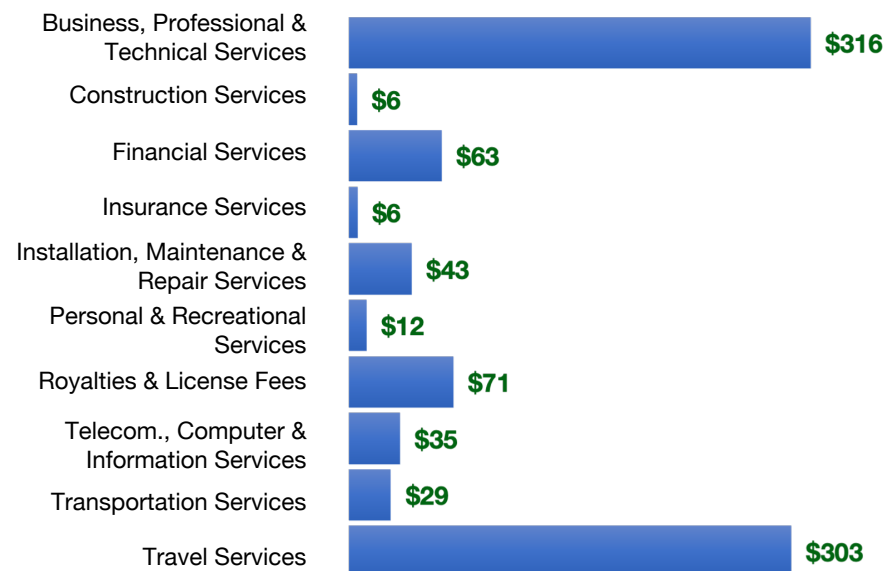
Type	2014	2019	2020	2023
Total Services	\$694M	\$774M	\$547M	\$884M
Digitally Tradable	\$273M	\$330M	\$348M	\$443M

WA-4 Services Exports



WA-4 Services Exports Support **5,950** Jobs,
Including **2,110** from Digitally Tradable Services

WA-4 Services Exports by Sector, 2023 (\$ millions)



WA-4 Services Exports to Select Markets, 2023

- To China:** \$32 million in services exports supporting **750 jobs**
- To Canada:** \$110 million in services exports supporting **240 jobs**
- To Mexico:** \$64 million in services exports supporting **520 jobs**

WA-4 Digital Services Exports to Select Markets, 2023

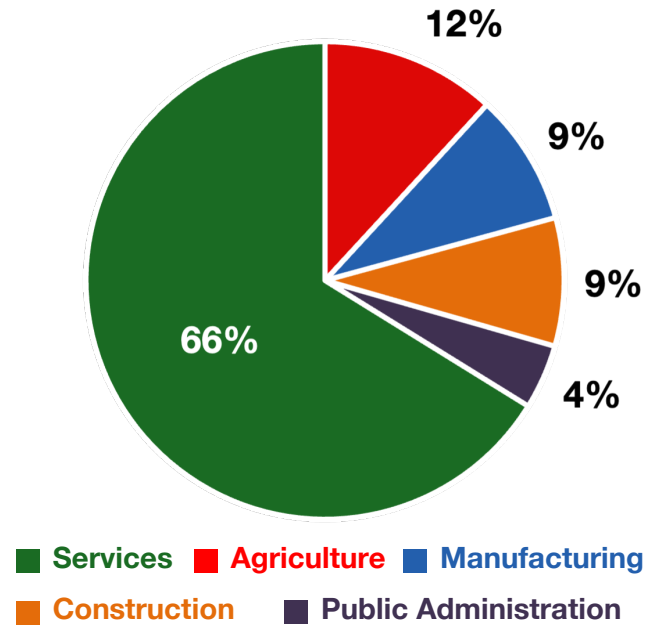
- To EU:** \$128 million in services exports supporting **560 jobs**
- To UK:** \$38 million in services exports supporting **190 jobs**
- To Africa:** \$7.4 million in services exports supporting **40 jobs**

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Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In WA-4, services accounted 66% percent of all jobs in 2023. The top services sector for employment was education services, health care and social assistance, which alone employed 74,280 WA-4 workers.



WA-4 Services Industries Employ **232,990** Workers

WA-4 Jobs by Sector and Services Subsector, 2023

Agriculture, Forestry, & Mining	41,680
Construction	30,600
Manufacturing	31,390
Public Administration	15,430
Total Services	232,990
<i>Wholesale Trade</i>	6,980
<i>Retail Trade</i>	39,470
<i>Transportation, Warehousing, & Utilities</i>	20,090
<i>Information</i>	4,120
<i>Finance, Insurance, & Real Estate</i>	10,720
<i>Professional, Scientific, & Management</i>	35,820
<i>Education, Health Care, & Social Assistance</i>	74,280
<i>Arts, Entertainment, Accommodation, & Food</i>	28,990
<i>Other Services</i>	12,520