KANSAS

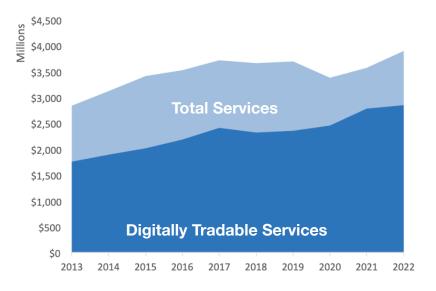
U.S. Services Supply the World

Kansas has seen a rise in services exports, boosting economic growth and jobs. Services exports have fully recovered from Covid-related declines. In 2022, the U.S. services trade surplus was \$232 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

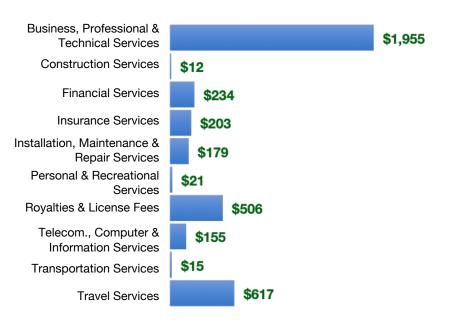
Туре	2013	2019	2020	2022
Total Services	\$2.8B	\$3.7B	\$3.4B	\$3.9B
Digitally Tradable	\$1.8B	\$2.4B	\$2.5B	\$2.9B

Kansas Services Exports



Kansas Services Exports Support 23,290 Jobs, Including 15,450 from Digitally Tradable Services

KS Services Exports by Sector, 2022 (\$ millions)



^{*} Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on July 1, 2024.

Markets, 2022

KS Services Exports to Select

To China: \$205 million in services exports

supporting 1,290 jobs

To Canada: \$279 million in services exports

supporting 1,740 jobs

To Mexico: \$160 million in services exports

supporting 1,150 jobs

KS Digital Services Exports to Select Markets, 2022

To EU: \$981 million in services exports

supporting 5,400 jobs

To UK: **\$237 million** in services exports

supporting 1,310 jobs

To Africa: \$35 million in services exports

supporting 210 jobs

To IPEF*: \$511 million in services exports

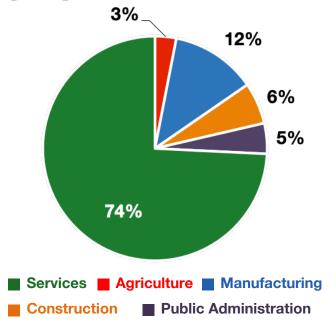
supporting 2,720 jobs

KANSAS

Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In Kansas, services accounted for 74 percent of all jobs in 2022. The top services sector for employment was educational services, and health care and social assistance, which alone employed 359,300 Kansas workers.



Kansas Services Industries Employ 1.1 Million Workers

Kansas Jobs by Sector and Services Subsector, 2022

Agriculture, Forestry, & Mining	44,600
Construction	87,200
Manufacturing	179,600
Public Administration	64,000
Total Services	1.1 Million
Wholesale Trade	33,000
Retail Trade	159,200
Transportation, Warehousing, & Utilities	80,000
Information	23,400
Finance, Insurance, & Real Estate	98,200
Professional, Scientific, & Management	149,400
Education, Health Care, & Social Assistance	359,300
Arts, Entertainment, Accommodation, & Food	112,300
Other Services	66,300