

Virginia's 11th DISTRICT

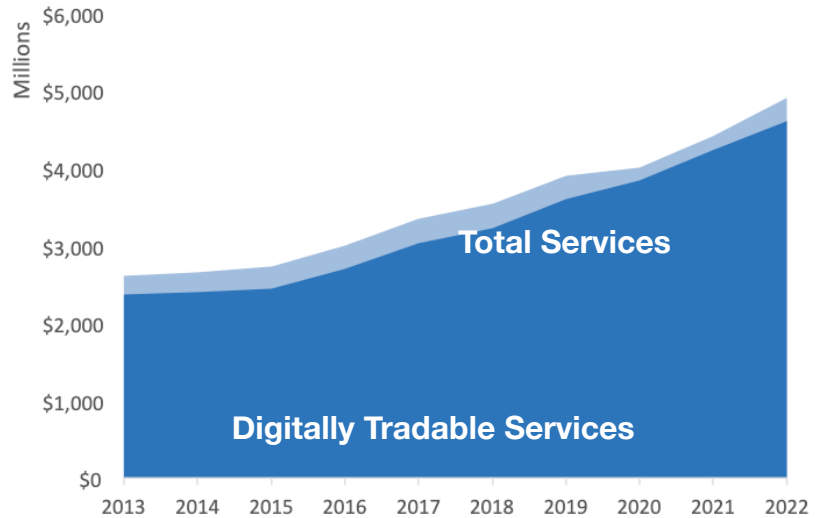
U.S. Services Supply the World

VA-11 has seen a rise in services exports, boosting economic growth and jobs. Services exports have fully recovered from Covid-related declines. In 2022, the U.S. services trade surplus was \$232 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

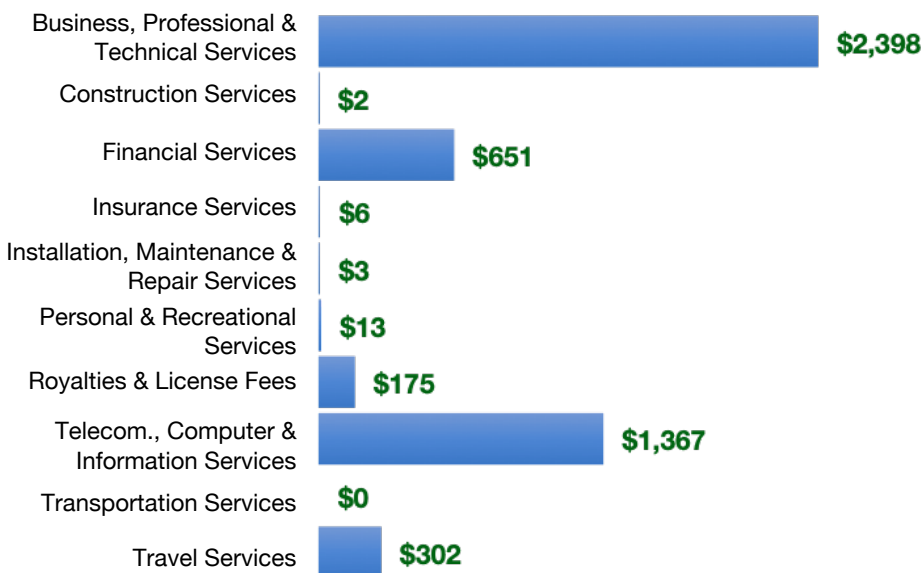
Type	2013	2019	2020	2022
Total Services	\$2.6B	\$3.9B	\$4.0B	\$4.9B
Digitally Tradable	\$2.4B	\$3.6B	\$3.8B	\$4.6B

VA-11 Services Exports



VA-11 Services Exports Support **29,580** Jobs, Including **26,540** from Digitally Tradable Services

VA-11 Services Exports by Sector, 2022 (\$ millions)



VA-11 Services Exports to Select Markets, 2022

- To China:** \$214 million in services exports supporting 1,490 jobs
- To Canada:** \$394 million in services exports supporting 2,280 jobs
- To Mexico:** \$162 million in services exports supporting 990 jobs

VA-11 Digital Services Exports to Select Markets, 2022

- To EU:** \$1.5 billion in services exports supporting 9,090 jobs
- To UK:** \$409 million in services exports supporting 2,350 jobs
- To Africa:** \$77 million in services exports supporting 420 jobs
- To IPEF*:** \$832 million in services exports supporting 4,610 jobs

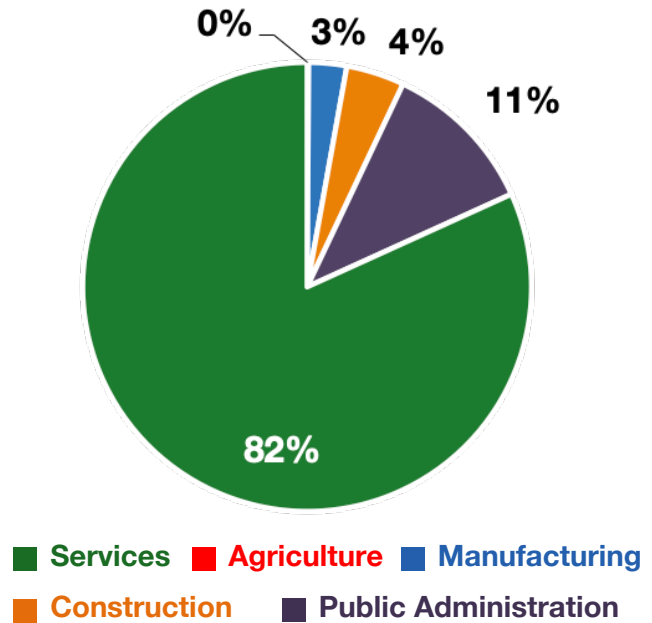
* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on July 1, 2024.
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Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In VA-11, services accounted for 82 percent of all jobs in 2022. The top services sector for employment was professional, scientific, and management, and administrative, and waste management services, which alone employed 118,500 VA-11 workers.



VA-11 Services Industries Employ **349,300** Workers

VA-11 Jobs by Sector and Services Subsector, 2022

Agriculture, Forestry, & Mining	500
Construction	17,900
Manufacturing	11,700
Public Administration	47,800
Total Services	349,300
<i>Wholesale Trade</i>	3,800
<i>Retail Trade</i>	33,100
<i>Transportation, Warehousing, & Utilities</i>	15,200
<i>Information</i>	10,300
<i>Finance, Insurance, & Real Estate</i>	34,700
<i>Professional, Scientific, & Management</i>	118,500
<i>Education, Health Care, & Social Assistance</i>	79,900
<i>Arts, Entertainment, Accommodation, & Food</i>	27,300
<i>Other Services</i>	26,700