California's 37th DISTRICT

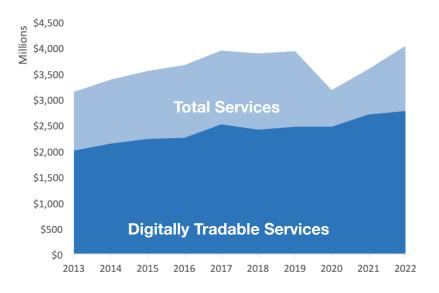
U.S. Services Supply the World

CA-37 has seen a rise in services exports, boosting economic growth and jobs. Services exports have fully recovered from Covid-related declines. In 2022, the U.S. services trade surplus was \$232 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

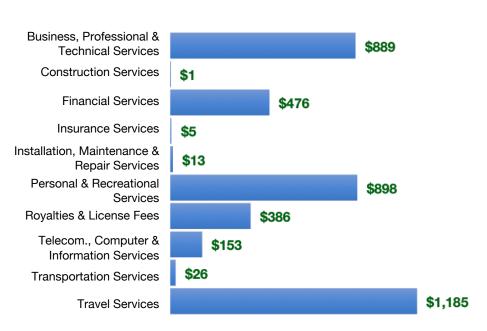
| Туре | 2013 | 2019 | 2020 | 2022 |
|-----------------------|--------|--------|--------|--------|
| Total Services | \$3.1B | \$3.9B | \$3.2B | \$4.0B |
| Digitally Tradable | \$2.0B | \$2.5B | \$2.5B | \$2.8B |

CA-37 Services Exports



CA-37 Services Exports Support 27,350 Jobs, Including 13,990 from Digitally Tradable Services

CA-37 Services Exports by Sector, 2022 (\$ millions)



^{*} Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on July 1, 2024.

CA-37 Services Exports to Select Markets, 2022

To China: \$353 million in services exports

supporting 3,510 jobs

To Canada: \$374 million in services exports

supporting 2,270 jobs

To Mexico: \$148 million in services exports

supporting 1,100 jobs

CA-37 Digital Services Exports to Select Markets, 2022

To EU: \$739 million in services exports

supporting 3,870 jobs

To UK: \$433 million in services exports

supporting 2,290 jobs

To Africa: **\$23 million** in services exports

supporting 130 jobs

To IPEF*: **\$401 million** in services exports

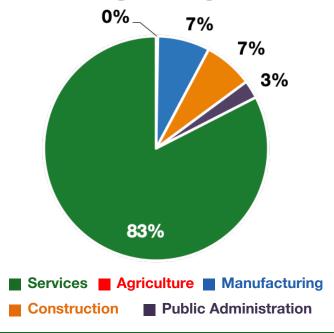
supporting 2,080 jobs

California's 37th DISTRICT

Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In CA-37, services accounted for 83 percent of all jobs in 2022. The top services sector for employment was educational services, and health care and social assistance, which alone employed 70,500 CA-37 workers.



CA-37 Services Industries Employ 295,600 Workers

CA-37 Jobs by Sector and Services Subsector, 2022

| Agriculture, Forestry, & Mining | 900 |
|---|---------|
| Construction | 25,400 |
| Manufacturing | 27,000 |
| Public Administration | 9,300 |
| Total Services | 295,600 |
| Wholesale Trade | 9,300 |
| Retail Trade | 36,000 |
| Transportation, Warehousing, & Utilities | 25,000 |
| Information | 16,300 |
| Finance, Insurance, & Real Estate | 13,500 |
| Professional, Scientific, & Management | 55,500 |
| Education, Health Care, & Social Assistance | 70,500 |
| Arts, Entertainment, Accommodation, & Food | 49,800 |
| Other Services | 19,800 |