California's 35th DISTRICT

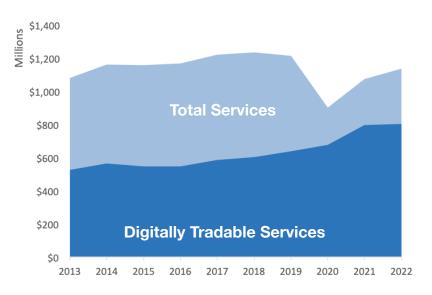
U.S. Services Supply the World

CA-35 has seen a rise in services exports, boosting economic growth and jobs. Services exports have nearly recovered from Covid-related declines. In 2022, the U.S. services trade surplus was \$232 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

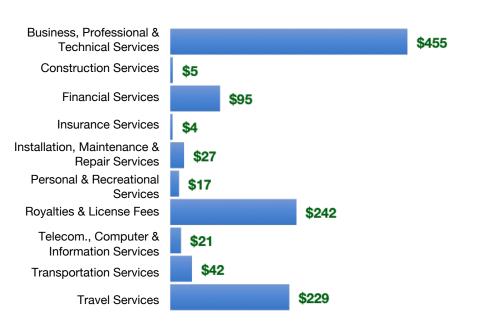
Туре	2013	2019	2020	2022
Total Services	\$1.1B	\$1.2B	\$900M	\$1.1B
Digitally Tradable	\$525M	\$637M	\$676M	\$804M

CA-35 Services Exports



CA-35 Services Exports Support 7,220 Jobs, Including 4,550 from Digitally Tradable Services

CA-35 Services Exports by Sector, 2022 (\$ millions)



^{*} Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on July 1, 2024.

Copyright 2024. The Coalition of Services Industries. All rights reserved.

CA-35 Services Exports to Select Markets, 2022

To China: \$50 million in services exports

supporting 280 jobs

To Canada: \$86 million in services exports

supporting **590 jobs**

To Mexico: \$63 million in services exports

supporting 490 jobs

CA-35 Digital Services Exports to Select Markets, 2022

To EU: \$279 million in services exports

supporting 1,600 jobs

To UK: **\$66 million** in services exports

supporting 380 jobs

To Africa: **\$11 million** in services exports

supporting 60 jobs

To IPEF*: \$121 million in services exports

supporting 720 jobs

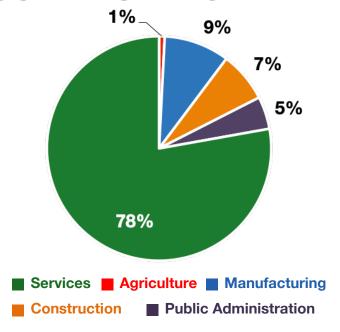
For more information on all 50 states, please visit servicescoalition.org/exports or email admin@uscsi.org

California's 35th DISTRICT

Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In CA-35, services accounted for 78 percent of all jobs in 2022. The top services sector for employment was educational services, and health care and social assistance, which alone employed 69,700 CA-35 workers.



CA-35 Services Industries Employ 288,600 Workers

CA-35 Jobs by Sector and Services Subsector, 2022

Agriculture, Forestry, & Mining	3,000
Construction	26,900
Manufacturing	35,000
Public Administration	17,400
Total Services	288,600
Wholesale Trade	11,100
Retail Trade	44,800
Transportation, Warehousing, & Utilities	55,600
Information	5,400
Finance, Insurance, & Real Estate	15,800
Professional, Scientific, & Management	38,300
Education, Health Care, & Social Assistance	69,700
Arts, Entertainment, Accommodation, & Food	29,600
Other Services	18,300