California's 20th DISTRICT

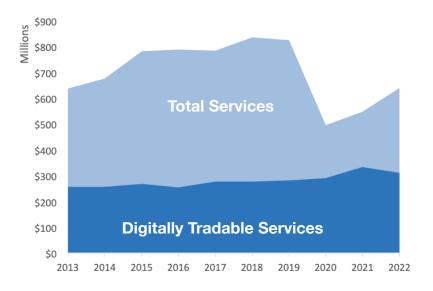
U.S. Services Supply the World

CA-20 has seen a rise in services exports, boosting economic growth and jobs, though services exports are recovering from Covid-related declines. In 2022, the U.S. services trade surplus was \$232 billion.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

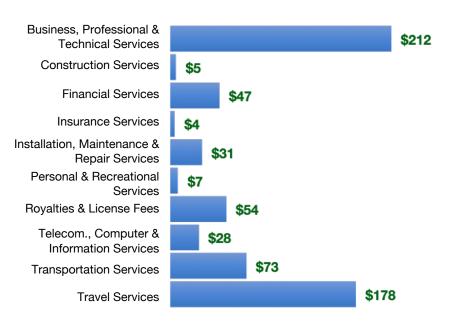
Туре	2013	2019	2020	2022
Total Services	\$639M	\$824M	\$496M	\$640M
Digitally Tradable	\$257M	\$281M	\$291M	\$311M

CA-20 Services Exports



CA-20 Services Exports Support 4,300 Jobs, Including 1,780 from Digitally Tradable Services

CA-20 Services Exports by Sector, 2022 (\$ millions)



^{*} Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on July 1, 2024.

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CA-20 Services Exports to Select Markets, 2022

To China: \$30 million in services exports

supporting 210 jobs

To Canada: \$56 million in services exports

supporting 390 jobs

To Mexico: \$49 million in services exports

supporting 370 jobs

CA-20 Digital Services Exports to Select Markets, 2022

To EU: **\$87 million** in services exports

supporting 510 jobs

To UK: \$30 million in services exports

supporting 160 jobs

To Africa: \$5.6 million in services exports

supporting 40 jobs

To IPEF*: \$51 million in services exports

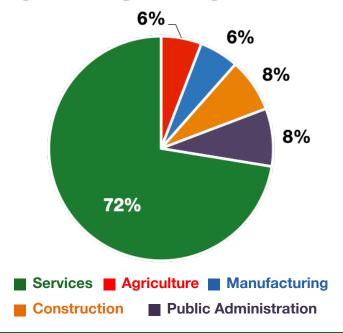
supporting 320 jobs

California's 20th DISTRICT

Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In CA-20, services accounted for 72 percent of all jobs in 2022. The top services sector for employment was educational services, and health care and social assistance, which alone employed 91,800 CA-20 workers.



CA-20 Services Industries Employ 254,200 Workers

CA-20 Jobs by Sector and Services Subsector, 2022

Agriculture, Forestry, & Mining	20,600
Construction	27,100
Manufacturing	19,900
Public Administration	29,300
Total Services	254,200
Wholesale Trade	7,900
Retail Trade	37,000
Transportation, Warehousing, & Utilities	21,500
Information	3,900
Finance, Insurance, & Real Estate	13,100
Professional, Scientific, & Management	34,800
Education, Health Care, & Social Assistance	91,800
Arts, Entertainment, Accommodation, & Food	28,100
Other Services	16,000