

WEST VIRGINIA

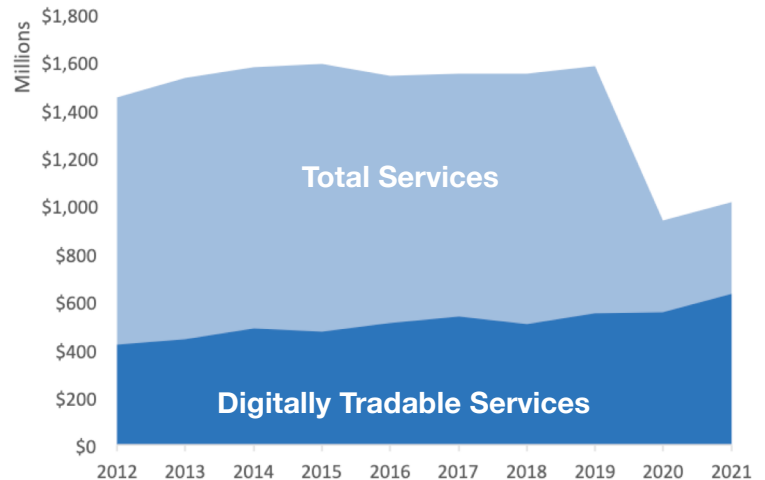
U.S. Services Supply the World

West Virginia has seen a rise in services exports, boosting state economic growth and jobs. Despite some Covid-related export declines, the U.S. services trade surplus was \$245 billion in 2021.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

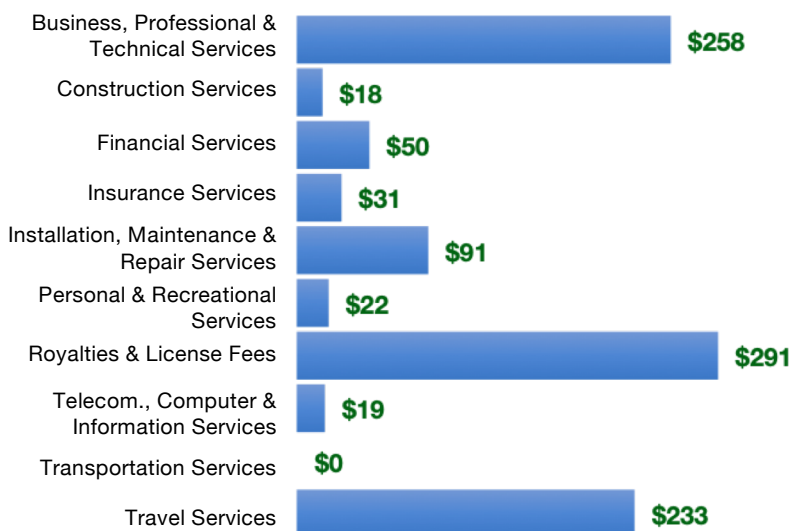
Type	2012	2019	2020	2021
Total Services	\$1.5B	\$1.6B	\$939M	\$1.0B
Digitally Tradable	\$420M	\$547M	\$554M	\$629M

West Virginia Services Exports



West Virginia Services Exports Support **6,470** Jobs, Including **3,220** from Digitally Tradable Services

WV Services Exports by Sector, 2021 (\$ millions)



WV Services Exports to Select Markets, 2021

- To China:** \$76 million in services exports supporting 530 jobs
- To Canada:** \$64 million in services exports supporting 370 jobs
- To Mexico:** \$75 million in services exports supporting 600 jobs

WV Digital Services Exports to Select Markets, 2021

- To EU:** \$180 million in services exports supporting 920 jobs
- To UK:** \$62 million in services exports supporting 320 jobs
- To Africa:** \$6.7 million in services exports supporting 60 jobs
- To IPEF*:** \$109 million in services exports supporting 580 jobs

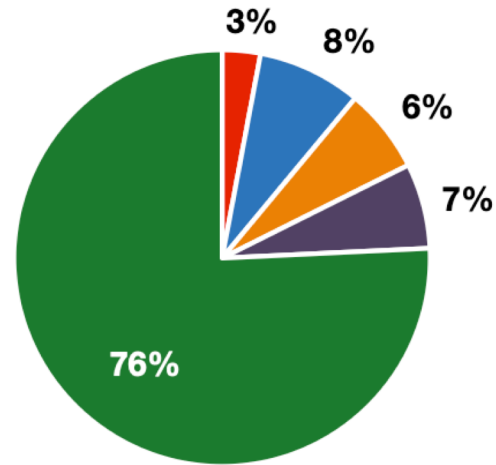
* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on May 23, 2022. Copyright 2023. The Coalition of Services Industries. All rights reserved.

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Services Fuel U.S. Jobs and Growth

Services fuel America’s economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In West Virginia, services accounted for 76 percent of all jobs in 2021. The top services sector for employment was education, health care, and social assistance services, which alone employed 207,700 West Virginia workers.



■ Services
 ■ Agriculture
 ■ Manufacturing
 ■ Construction
 ■ Public Administration

West Virginia Services Industries Employ **546,600** Workers

West Virginia Jobs by Sector and Services Subsector, 2021

Agriculture, Forestry, & Mining	21,400
Construction	47,500
Manufacturing	58,300
Public Administration	47,700
Total Services	546,600
<i>Wholesale Trade</i>	13,600
<i>Retail Trade</i>	86,800
<i>Transportation, Warehousing, & Utilities</i>	42,300
<i>Information</i>	10,900
<i>Finance, Insurance, & Real Estate</i>	33,300
<i>Professional, Scientific, & Management</i>	56,700
<i>Education, Health Care, & Social Assistance</i>	207,700
<i>Arts, Entertainment, Accommodation, & Food</i>	62,100
<i>Other Services</i>	33,300