TENNESSEE

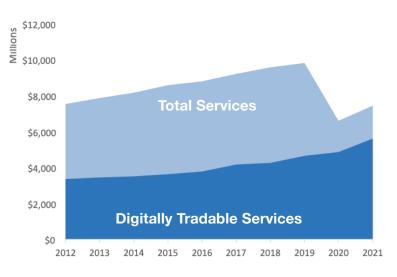
U.S. Services Supply the World

Tennessee has seen a rise in services exports, boosting state economic growth and jobs. Despite some Covid-related export declines, the U.S. services trade surplus was \$245 billion in 2021.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

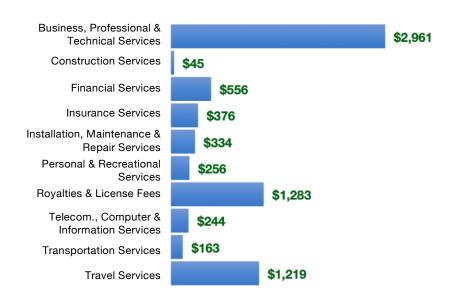
| Туре | 2012 | 2019 | 2020 | 2021 |
|-----------------------|--------|--------|--------|--------|
| Total Services | \$7.5B | \$9.8B | \$6.6B | \$7.4B |
| Digitally Tradable | \$3.4B | \$4.6B | \$4.9B | \$5.6B |

Tennessee Services Exports



Tennessee Services Exports Support **52,030** Jobs, Including **35,790** from Digitally Tradable Services

TN Services Exports by Sector, 2021 (\$ millions)



^{*} Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on May 23, 2022.

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TN Services Exports to Select Markets, 2021

To China: \$405 million in services exports

supporting 3,040 jobs

To Canada: \$547 million in services exports

supporting 3,360 jobs

To Mexico: \$469 million in services exports

supporting 3,850 jobs

TN Digital Services Exports to Select Markets, 2021

To EU: \$1.8 billion in services exports

supporting **12,400 jobs**

To UK: \$585 million in services exports

supporting 3,600 jobs

To Africa: \$79 million in services exports

supporting 620 jobs

To IPEF*: \$941 million in services exports

supporting **5,960 jobs**

For more information on all 50 states, please visit servicescoalition.org/exports or email admin@uscsi.org

JOBS ACROSS AMERICA

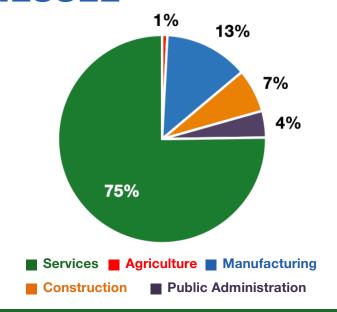
BOOSTING THE ECONOMY

TENNESSEE

Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In Tennessee, services accounted for 75 percent of all jobs in 2021. The top services sector for employment was education, health care, and social assistance services, which alone employed 727,000 Tennessee workers.



Tennessee Services Industries Employ 2.4 Million Workers

Tennessee Jobs by Sector and Services Subsector, 2021

| Agriculture, Forestry, & Mining | 26,900 |
|---|-------------|
| Construction | 218,600 |
| Manufacturing | 422,600 |
| Public Administration | 134,200 |
| Total Services | 2.4 Million |
| Wholesale Trade | 76,800 |
| Retail Trade | 382,100 |
| Transportation, Warehousing, & Utilities | 231,500 |
| Information | 48,900 |
| Finance, Insurance, & Real Estate | 198,400 |
| Professional, Scientific, & Management | 332,100 |
| Education, Health Care, & Social Assistance | 727,000 |
| Arts, Entertainment, Accommodation, & Food | 277,400 |
| Other Services | 162,900 |