

## NORTH DAKOTA

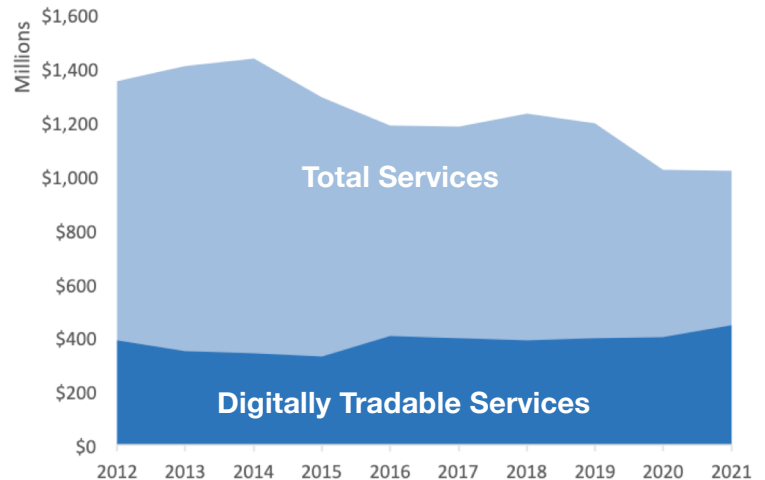
### U.S. Services Supply the World

North Dakota has seen a rise in services exports, boosting state economic growth and jobs. Despite some Covid-related export declines, the U.S. services trade surplus was \$245 billion in 2021.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

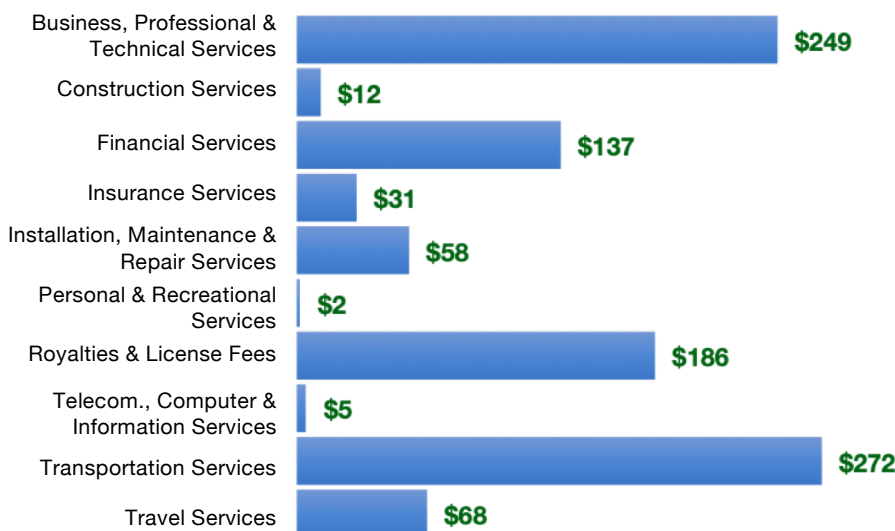
Type	2012	2019	2020	2021
Total Services	\$1.4B	\$1.2B	\$1.0B	\$1.0B
Digitally Tradable	\$387M	\$398M	\$401M	\$443M

### North Dakota Services Exports



North Dakota Services Exports Support **4,760** Jobs, Including **1,720** from Digitally Tradable Services

### ND Services Exports by Sector, 2021 (\$ millions)



### ND Services Exports to Select Markets, 2021

- To China:** \$57 million in services exports supporting 270 jobs
- To Canada:** \$287 million in services exports supporting 1,140 jobs
- To Mexico:** \$41 million in services exports supporting 250 jobs

### ND Digital Services Exports to Select Markets, 2021

- To EU:** \$131 million in services exports supporting 520 jobs
- To UK:** \$53 million in services exports supporting 230 jobs
- To Africa:** \$4.1 million in services exports supporting 20 jobs
- To IPEF\*:** \$74 million in services exports supporting 270 jobs

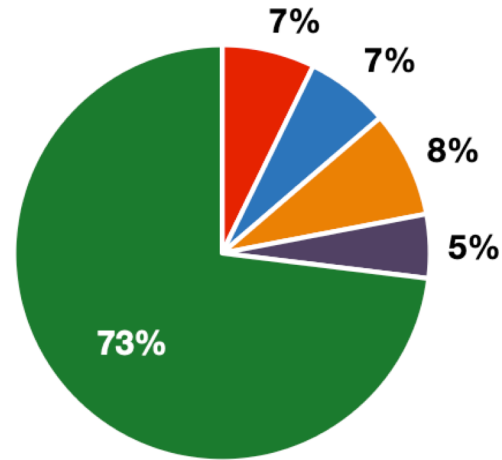
\* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on May 23, 2022. Copyright 2023. The Coalition of Services Industries. All rights reserved.

## NORTH DAKOTA

### Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In North Dakota, services accounted for 73 percent of all jobs in 2021. The top services sector for employment was education, health care, and social assistance services, which alone employed 103,800 North Dakota workers.



■ Services 
 ■ Agriculture 
 ■ Manufacturing 
 ■ Construction 
 ■ Public Administration

North Dakota Services Industries Employ **288,300** Workers

### North Dakota Jobs by Sector and Services Subsector, 2021

Agriculture, Forestry, & Mining	28,500
Construction	32,600
Manufacturing	25,600
Public Administration	19,600
<b>Total Services</b>	<b>288,300</b>
<i>Wholesale Trade</i>	11,500
<i>Retail Trade</i>	41,300
<i>Transportation, Warehousing, &amp; Utilities</i>	21,800
<i>Information</i>	4,300
<i>Finance, Insurance, &amp; Real Estate</i>	24,400
<i>Professional, Scientific, &amp; Management</i>	27,200
<i>Education, Health Care, &amp; Social Assistance</i>	103,800
<i>Arts, Entertainment, Accommodation, &amp; Food</i>	35,400
<i>Other Services</i>	18,600