

CALIFORNIA

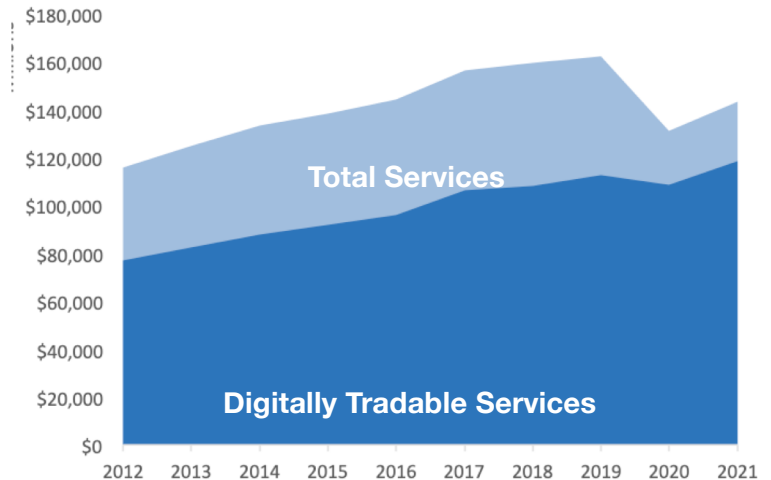
U.S. Services Supply the World

California has seen a rise in services exports, boosting state economic growth and jobs. Despite some Covid-related export declines, the U.S. services trade surplus was \$245 billion in 2021.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

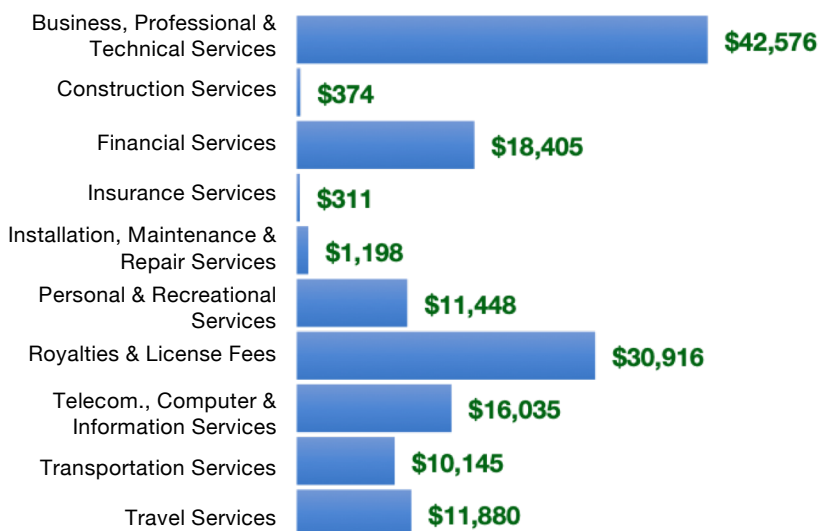
Type	2012	2019	2020	2021
Total Services	\$116B	\$162B	\$131B	\$143B
Digitally Tradable	\$77B	\$113B	\$109B	\$119B

California Services Exports



California Services Exports Support **739,550** Jobs, Including **572,200** from Digitally Tradable Services

CA Services Exports by Sector, 2021 (\$ millions)



CA Services Exports to Select Markets, 2021

- To China:** \$7.9 billion in services exports supporting **48,100 jobs**
- To Canada:** \$9.5 billion in services exports supporting **51,010 jobs**
- To Mexico:** \$5.1 billion in services exports supporting **34,850 jobs**

CA Digital Services Exports to Select Markets, 2021

- To EU:** \$38 billion in services exports supporting **186,430 jobs**
- To UK:** \$11 billion in services exports supporting **58,080 jobs**
- To Africa:** \$1.3 billion in services exports supporting **8,160 jobs**
- To IPEF*:** \$20 billion in services exports supporting **98,430 jobs**

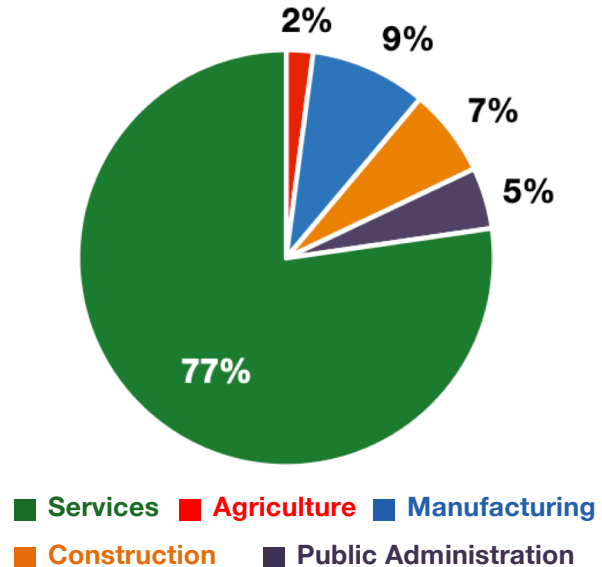
* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on May 23, 2022. Copyright 2023. The Coalition of Services Industries. All rights reserved.

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Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In California, services accounted for 77 percent of all jobs in 2021. The top services sector for employment was education, health care, and social assistance services, which alone employed 4 million California workers.



California Services Industries Employ 14 Million Workers

California Jobs by Sector and Services Subsector, 2021

Agriculture, Forestry, & Mining	380,200
Construction	1.2 Million
Manufacturing	1.6 Million
Public Administration	864,300
Total Services	14 Million
<i>Wholesale Trade</i>	468,500
<i>Retail Trade</i>	1.9 Million
<i>Transportation, Warehousing, & Utilities</i>	1.1 Million
<i>Information</i>	531,100
<i>Finance, Insurance, & Real Estate</i>	1.1 Million
<i>Professional, Scientific, & Management</i>	2.6 Million
<i>Education, Health Care, & Social Assistance</i>	4 Million
<i>Arts, Entertainment, Accommodation, & Food</i>	1.6 Million
<i>Other Services</i>	834,300