California's 20th DISTRICT

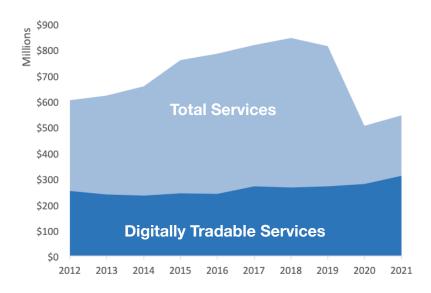
U.S. Services Supply the World

CA-20 has seen a rise in services exports, boosting state economic growth and jobs. Despite some Covid-related export declines, the U.S. services trade surplus was \$245 billion in 2021.

U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

Type	2012	2019	2020	2021
Total Services	\$604M	\$814M	\$505M	\$545M
Digitally Tradable	\$251M	\$271M	\$279M	\$311M

CA-20 Services Exports



CA-20 Services Exports Support 3,690 Jobs, Including 1,950 from Digitally Tradable Services

CA-20 Services Exports by Sector, 2021 (\$ millions)



* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from Trade Partnership Worldwide. "IPEF" includes the participants as of launch on May 23, 2022.

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CA-20 Services Exports to Select Markets, 2021

To China: \$31 M in services exports

supporting 240 iobs

To Canada: \$36 M in services exports

supporting 220 jobs

To Mexico: \$47 M in services exports

supporting 350 jobs

CA-20 Digital Services Exports to Select Markets, 2021

To EU: \$92 M in services exports

supporting 610 jobs

To UK: **\$31 M** in services exports

supporting 180 jobs

To Africa: \$5.8 M in services exports

supporting 50 jobs

To IPEF*: \$52 M in services exports

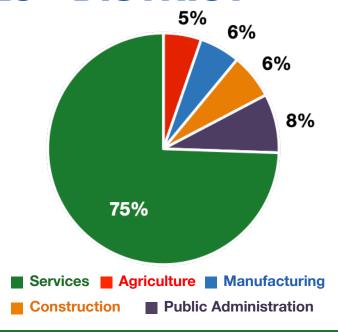
supporting 330 jobs

California's 20th DISTRICT

Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In CA-20, services accounted for 75 percent of all jobs in 2021. The top services sector for employment was educational services, and health care and social assistance, which alone employed 93,900 CA-20 workers.



CA-20 Services Industries Employ **240,600** Workers

CA-20 Jobs by Sector and Services Subsector, 2021

Agriculture, Forestry, & Mining	17,200
Construction	20,400
Manufacturing	18,400
Public Administration	26,600
Total Services	240,600
Wholesale Trade	6,900
Retail Trade	31,700
Transportation, Warehousing, & Utilities	21,000
Information	2,800
Finance, Insurance, & Real Estate	13,400
Professional, Scientific, & Management	25,900
Education, Health Care, & Social Assistance	93,900
Arts, Entertainment, Accommodation, & Food	30,500
Other Services	14,600