CA-37 has seen a rise in overall services exports since 2010, boosting state economic growth and jobs, and contributing to the overall U.S. services trade surplus of $289 billion in 2019.

The U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

<table>
<thead>
<tr>
<th>Year</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>$2.6 billion</td>
</tr>
<tr>
<td>2019</td>
<td>$4.2 billion</td>
</tr>
</tbody>
</table>

CA-37 Services Exports Support 31,200 Jobs

CA-37 Services Exports by Sector, 2019 ($ millions)

- Business, Professional & Technical Services: $749
- Construction Services: $2
- Financial Services: $319
- Insurance Services: $3
- Installation, Maintenance & Repair Services: $33
- Personal & Rec. Services: $1,062
- Royalties & License Fees: $441
- Telecom., Computer & Information Services: $107
- Transportation Services: $205
- Travel Services: $1,295

CA-37 Services Exports to Select Countries, 2019

- To China: $422 million in services exports supporting 4,640 jobs
- To Canada: $342 million in services exports supporting 2,260 jobs
- To Mexico: $148 million in services exports supporting 1,110 jobs
- To Korea: $121 million in services exports supporting 1,050 jobs
- To Japan: $188 million in services exports supporting 1,210 jobs
- To EU: $851 million in services exports supporting 5,430 jobs
- To UK: $531 million in services exports supporting 3,190 jobs

* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from The Trade Partnership. Copyright 2021. The Coalition of Services Industries. All rights reserved.
Services fuel America’s economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In CA-37, services accounted for 86 percent of all jobs in 2019. The top services sector for employment was educational, health care, and social assistance services, which alone employed 86,600 CA-37 workers.

CA-37 Industries Employ 395,900 Workers

CA-37 Jobs by Sector and Services Subsector, 2019

<table>
<thead>
<tr>
<th>Industry</th>
<th>Workers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture, Forestry, &amp; Mining</td>
<td>760</td>
</tr>
<tr>
<td>Construction</td>
<td>20,300</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>20,600</td>
</tr>
<tr>
<td>Public Administration</td>
<td>13,500</td>
</tr>
<tr>
<td>Total Services</td>
<td>340,800</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>9,600</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>34,000</td>
</tr>
<tr>
<td>Transportation, Warehousing, &amp; Utilities</td>
<td>20,800</td>
</tr>
<tr>
<td>Information</td>
<td>24,400</td>
</tr>
<tr>
<td>Finance, Insurance, &amp; Real Estate</td>
<td>23,900</td>
</tr>
<tr>
<td>Professional, Scientific, &amp; Management</td>
<td>74,200</td>
</tr>
<tr>
<td>Education, Health Care, &amp; Social Assistance</td>
<td>86,600</td>
</tr>
<tr>
<td>Arts, Entertainment, Accommodation, &amp; Food</td>
<td>45,800</td>
</tr>
<tr>
<td>Other Services</td>
<td>21,500</td>
</tr>
</tbody>
</table>