California's 35th District

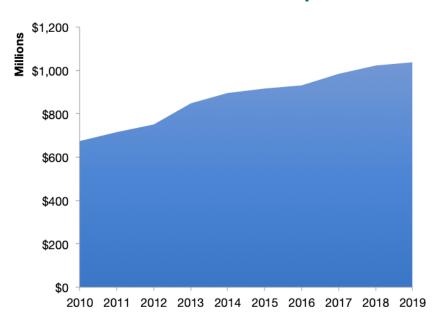
U.S. Services Supply the World

CA-35 has seen a rise in overall services exports since 2010, boosting state economic growth and jobs, and contributing to the overall U.S. services trade surplus of \$289 billion in 2019.

The U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

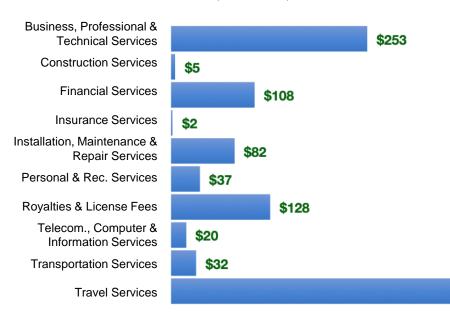
| 2010 | 2019 |
|---------------|---------------|
| \$673 million | \$1.0 billion |

CA-35 Services Exports



CA-35 Services Exports Support 7,260 Jobs

CA-35 Services Exports by Sector, 2019 (\$ millions)



CA-35 Services Exports to Select Countries, 2019

To China: \$77 million in services exports

supporting 530 jobs

To Canada: \$80 million in services exports

supporting **590 jobs**

To Mexico: \$52 million in services exports

supporting 430 jobs

To Korea: \$30 million in services exports

supporting 210 jobs

To Japan: \$51 million in services exports

supporting 350 jobs

To EU: \$237 million in services exports

supporting 1,630 jobs

\$370 To UK: \$95 million in services exports

supporting 670 jobs

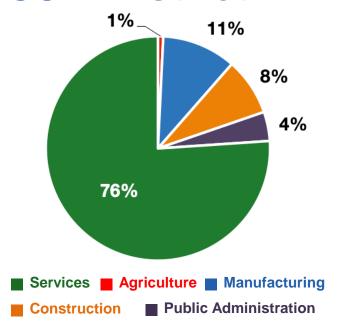
^{*} Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from The Trade Partnership.
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California's 35th District

Services Fuel U.S. Jobs and Growth

Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In CA-35, services accounted for 76 percent of all jobs in 2019. The top services sector for employment was educational, health care, and social assistance services, which alone employed 64,600 CA-35 workers.



CA-35 Industries Employ 360,100 Workers

CA-35 Jobs by Sector and Services Subsector, 2019

| Agriculture, Forestry, & Mining | 2,760 |
|---|---------|
| Construction | 29,800 |
| Manufacturing | 38,500 |
| Public Administration | 15,100 |
| Total Services | 273,900 |
| Wholesale Trade | 12,400 |
| Retail Trade | 39,200 |
| Transportation, Warehousing, & Utilities | 43,500 |
| Information | 3,500 |
| Finance, Insurance, & Real Estate | 15,100 |
| Professional, Scientific, & Management | 37,200 |
| Education, Health Care, & Social Assistance | 64,600 |
| Arts, Entertainment, Accommodation, & Food | 35,700 |
| Other Services | 22,600 |