U.S. Services Supply the World

New Jersey has seen a rise in overall services exports since 2009, boosting state economic growth and jobs, and contributing to the overall U.S. services trade surplus of $260 billion in 2018.

The U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>$</td>
<td>17.0 billion</td>
<td>23.8 billion</td>
</tr>
</tbody>
</table>

New Jersey Services Exports In 2018

<table>
<thead>
<tr>
<th>Sector</th>
<th>2018 ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business, Professional &amp; Technical Services</td>
<td>7,095</td>
</tr>
<tr>
<td>Financial Services</td>
<td>1,776</td>
</tr>
<tr>
<td>Insurance Services</td>
<td>673</td>
</tr>
<tr>
<td>Installation, Maintenance &amp; Repair Services</td>
<td>521</td>
</tr>
<tr>
<td>Royalties &amp; License Fees</td>
<td>3,161</td>
</tr>
<tr>
<td>Telecom., Computer &amp; Information Services</td>
<td>1,426</td>
</tr>
<tr>
<td>Transportation Services</td>
<td>5,051</td>
</tr>
<tr>
<td>Travel Services</td>
<td>4,136</td>
</tr>
</tbody>
</table>

New Jersey Services Exports to Select Countries in 2018

- **To China:** $1.4 billion in services exports supporting 10,500 jobs
- **To Canada:** $1.8 billion in services exports supporting 11,900 jobs
- **To Mexico:** $840 million in services exports supporting 6,190 jobs
- **To Korea:** $575 million in services exports supporting 3,870 jobs
- **To Japan:** $1.4 billion in services exports supporting 8,400 jobs
- **To EU:** $6.2 billion in services exports supporting 36,800 jobs
- **To UK:** $2.0 billion in services exports supporting 12,800 jobs

* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from The Trade Partnership.

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New Jersey Jobs by Sector and Services Subsector, 2018

<table>
<thead>
<tr>
<th>Sector</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture, Forestry, &amp; Mining</td>
<td>14,100</td>
</tr>
<tr>
<td>Construction</td>
<td>254,900</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>359,800</td>
</tr>
<tr>
<td>Public Administration</td>
<td>184,700</td>
</tr>
<tr>
<td><strong>Total Services</strong></td>
<td>3,577,200</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>149,400</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>483,400</td>
</tr>
<tr>
<td>Transportation, Warehousing, &amp; Utilities</td>
<td>264,800</td>
</tr>
<tr>
<td>Information</td>
<td>122,400</td>
</tr>
<tr>
<td>Finance, Insurance, &amp; Real Estate</td>
<td>371,300</td>
</tr>
<tr>
<td>Professional, Scientific, &amp; Management</td>
<td>585,900</td>
</tr>
<tr>
<td>Education, Health Care, &amp; Social Assistance</td>
<td>1,045,600</td>
</tr>
<tr>
<td>Arts, Entertainment, Accommodation, &amp; Food</td>
<td>360,200</td>
</tr>
<tr>
<td>Other Services</td>
<td>194,400</td>
</tr>
</tbody>
</table>

* Sources: U.S. Census Bureau, American Community Survey
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For more information on all fifty states, please visit servicescoalition.org/exports or contact admin@uscsi.org