VA-3 has seen a rise in overall services exports since 2009, boosting state economic growth and jobs, and contributing to the overall U.S. services trade surplus of $260 billion in 2018.

The U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

<table>
<thead>
<tr>
<th>2009</th>
<th>2018</th>
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<tr>
<td>$1.5 billion</td>
<td>$2.1 billion</td>
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**VA-3 Services Exports Support 12,800 Jobs**

**VA-3 Services Exports by Sector, 2018** ($ millions)

- Business, Professional & Technical Services: $245
- Financial Services: $99
- Insurance Services: $7
- Installation, Maintenance & Repair Services: $102
- Royalties & License Fees: $83
- Telecom., Computer & Information Services: $67
- Transportation Services: $1,150
- Travel Services: $325

**VA-3 Services Exports to Select Countries, 2018**

- To China: $110 million in services exports supporting 810 jobs
- To Canada: $85 million in services exports supporting 650 jobs
- To Mexico: $51 million in services exports supporting 420 jobs
- To Korea: $47 million in services exports supporting 320 jobs
- To Japan: $111 million in services exports supporting 670 jobs
- To EU: $790 million in services exports supporting 4,300 jobs
- To UK: $111 million in services exports supporting 750 jobs

* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from The Trade Partnership.

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Services Fuel U.S. Jobs and Growth

Services fuel America’s economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In VA-3, services accounted for 74 percent of all jobs in 2018. The top services sector for employment was educational services, and health care and social assistance, which alone employed 80,500 VA-3 workers.