NE-3 has seen a rise in overall services exports since 2009, boosting state economic growth and jobs, and contributing to the overall U.S. services trade surplus of $260 billion in 2018.

The U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

<table>
<thead>
<tr>
<th>2009</th>
<th>2018</th>
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<tbody>
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<td>$271 million</td>
<td>$439 million</td>
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**NE-3 Services Exports**

**NE-3 Services Exports by Sector, 2018**

- Business, Professional & Technical Services: $44 million
- Financial Services: $59 million
- Insurance Services: $23 million
- Installation, Maintenance & Repair Services: $107 million
- Royalties & License Fees: $81 million
- Telecom., Computer & Information Services: $9 million
- Transportation Services: $1 million
- Travel Services: $114 million

**NE-3 Services Exports to Select Countries, 2018**

- To China: $33 million in services exports supporting 230 jobs
- To Canada: $30 million in services exports supporting 220 jobs
- To Mexico: $19 million in services exports supporting 150 jobs
- To Korea: $14 million in services exports supporting 100 jobs
- To Japan: $24 million in services exports supporting 170 jobs
- To EU: $88 million in services exports supporting 600 jobs
- To UK: $39 million in services exports supporting 280 jobs

* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from The Trade Partnership. Copyright 2020. The Coalition of Services Industries. All rights reserved. For more information on all fifty states, please visit servicescoalition.org.exports or contact admin@uscsi.org.
In NE-3, services accounted for 67 percent of all jobs in 2018. The top services sector for employment was educational services, and health care and social assistance, which alone employed 72,700 NE-3 workers.

For more information on all fifty states, please visit servicescoalition.org/exports or contact admin@uscsi.org