U.S. Services Supply the World

MN-7 has seen a rise in overall services exports since 2009, boosting state economic growth and jobs, and contributing to the overall U.S. services trade surplus of $260 billion in 2018.

The U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

<table>
<thead>
<tr>
<th>2009</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>$328 million</td>
<td>$571 million</td>
</tr>
</tbody>
</table>

MN-7 Services Exports Support 3,840 Jobs

MN-7 Services Exports by Sector, 2018 ($ millions)

- Business, Professional & Technical Services: $60
- Financial Services: $78
- Insurance Services: $5
- Installation, Maintenance & Repair Services: $70
- Royalties & License Fees: $160
- Telecom., Computer & Information Services: $6
- Transportation Services: $4
- Travel Services: $187

MN-7 Services Exports to Select Countries, 2018

- To China: $48 million in services exports supporting 320 jobs
- To Canada: $39 million in services exports supporting 290 jobs
- To Mexico: $26 million in services exports supporting 210 jobs
- To Korea: $19 million in services exports supporting 130 jobs
- To Japan: $28 million in services exports supporting 190 jobs
- To EU: $123 million in services exports supporting 770 jobs
- To UK: $43 million in services exports supporting 300 jobs

* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from The Trade Partnership. Copyright 2020. The Coalition of Services Industries. All rights reserved.
Services fuel America's economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In MN-7, services accounted for 67 percent of all jobs in 2018. The top services sector for employment was educational services, and health care and social assistance, which alone employed 84,900 MN-7 workers.

**MN-7 Services Industries Employ 224,800 Workers**

<table>
<thead>
<tr>
<th>Sector/Subsector</th>
<th>Workers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture, Forestry, &amp; Mining</td>
<td>22,600</td>
</tr>
<tr>
<td>Construction</td>
<td>25,500</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>51,200</td>
</tr>
<tr>
<td>Public Administration</td>
<td>11,700</td>
</tr>
<tr>
<td>Total Services</td>
<td>224,800</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>11,600</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>37,600</td>
</tr>
<tr>
<td>Transportation, Warehousing, &amp; Utilities</td>
<td>16,100</td>
</tr>
<tr>
<td>Information</td>
<td>4,260</td>
</tr>
<tr>
<td>Finance, Insurance, &amp; Real Estate</td>
<td>15,000</td>
</tr>
<tr>
<td>Professional, Scientific, &amp; Management</td>
<td>17,600</td>
</tr>
<tr>
<td>Education, Health Care, &amp; Social Assistance</td>
<td>84,900</td>
</tr>
<tr>
<td>Arts, Entertainment, Accommodation, &amp; Food</td>
<td>23,100</td>
</tr>
<tr>
<td>Other Services</td>
<td>14,700</td>
</tr>
</tbody>
</table>

* Sources: U.S. Census Bureau, American Community Survey

For more information on all fifty states, please visit servicescoalition.org/exports or contact admin@uscsi.org

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