IN-5 has seen a rise in overall services exports since 2009, boosting state economic growth and jobs, and contributing to the overall U.S. services trade surplus of $260 billion in 2018.

The U.S. services industries are the most competitive and innovative in the world. They provide new economic opportunities and contribute to the successful production of manufacturing and agriculture in the United States and abroad.

<table>
<thead>
<tr>
<th>2009</th>
<th>2018</th>
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<td>$1.1 billion</td>
<td>$1.6 billion</td>
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IN-5 Services Exports Support 9,910 Jobs

IN-5 Services Exports by Sector, 2018

- Business, Professional & Technical Services: $559 million
- Financial Services: $38 million
- Insurance Services: $241 million
- Installation, Maintenance & Repair Services: $40 million
- Royalties & License Fees: $366 million
- Telecom., Computer & Information Services: $46 million
- Transportation Services: $5 million
- Travel Services: $320 million

IN-5 Services Exports to Select Countries, 2018

- To China: $85 million in services exports supporting 580 jobs
- To Canada: $114 million in services exports supporting 810 jobs
- To Mexico: $57 million in services exports supporting 450 jobs
- To Korea: $42 million in services exports supporting 270 jobs
- To Japan: $109 million in services exports supporting 670 jobs
- To EU: $405 million in services exports supporting 2,210 jobs
- To UK: $122 million in services exports supporting 820 jobs

* Sources: National data from the U.S. Bureau of Economic Analysis, state export and jobs data from The Trade Partnership.

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Services fuel America’s economic growth and jobs, generating more than 77 percent of employment in the United States and 68 percent of GDP. Services are a major component of the manufacturing and agricultural sectors, and they boost the competitiveness of those sectors.

In IN-5, services accounted for 79 percent of all jobs in 2018. The top services sector for employment was educational services, and health care and social assistance, which alone employed 96,000 IN-5 workers.